



People *ToGo*TM

TECHNOLOGY SERVICES
& IT STAFFING



OUR STORY

PeopleToGo was formed in 2000 to provide the technology industry with a reliable, sustainable, and quality on-demand resourcing solution for the expanding IT skills gap.

As the demand for skilled technology talent outgrows the supply, PeopleToGo's origin story is even more relevant now.

CANADIAN OWNED & FOUNDED



As a leading Canadian IT Service Provider, PeopleToGo takes a collaborative and consultative approach to understanding business challenges and aligning technology resources, services, and solutions to achieve desired and measurable business outcomes for companies of all sizes.





“Employees come first. If you take care of your employees, they will take care of your clients.”

- Sir Richard Branson

PEOPLE & CULTURE



PeopleToGo prides itself on its robust and vibrant employee-centric culture, which is led and driven by the staff who collaborate to enhance their experience, satisfaction, and contribution to company growth and success.

With over 93% of PeopleToGo's customers consistently using our services, we have proven that investing in your people and culture produces positive results internally and externally.

- Great Place to Work Certified x3
- Achieved gender balance
- 57% of our leadership team are female

VALUE PROPOSITION

As a channel-friendly Service Provider, PeopleToGo works with OEMs, VARs, MSPs, Resellers, Integrators, Solution Providers, IoTs, Telcos, and ISVs.

PeopleToGo helps enable them to deliver IT resources, services, and solutions to their clients and create successful business outcomes.

Our customers' success is our success. We win only when our customers win.

We do not compete with customers by selling to end-user companies.

We white-label our services, delivering them under our customer's brand.





IT TALENT POOL



Technology resources are indispensable for modern businesses across all industries. They support core business functions, facilitate growth and innovation, improve operational efficiency, enhance customer relationships, and ensure competitiveness in a rapidly evolving marketplace.

However, with an increasing demand for technology talent, coupled with skills gaps and labour shortages, companies of all sizes face challenges attracting and retaining talent in a candidate-driven market.

IT TALENT POOL

PeopleToGo proactively builds and manages a diverse, robust, and vast pool of skilled technology talent that we draw from to meet on-demand resourcing needs.

Align the right IT talent at the right time, in the right place(s), and at the right cost.

Access a virtual technology bench for part-time and full-time contracts, permanent hiring, ad hoc services, or projects.

Scale up or down quickly to meet on-demand IT needs.

Extend geographical reach to deliver IT resources, services, or solutions outside their primary market.

Embrace a 100% utilization model - pay only for what you need.

Secure the right IT resources when upskilling is impractical.



NORTH AMERICAN COVERAGE



Every postal code across ten provinces and three territories



All 50 states



leverages a trusted partner network with Service Providers with whom we have reciprocal business relationships

STAFFING COMPETENCIES

PeopleToGo's core business is technology, but to provide more value to customers, we expanded our talent pool to assist them with non-IT roles.

Because of the depth of PeopleToGo's talent pool, we typically provide qualified candidates within one to two business days, depending on the scope details.

OTHER

- Sales/Marketing
- Accounting/Finance
- Administrative/Clerical
- Customer Service/Call Centre
- Warehouse/Material Handling
- Engineering
- Human Resources
- Logistics/Supply Chain

INFORMATION TECHNOLOGY

- IT Support and Help Desk
- Network and Systems Administration
- Software Development
- Software Quality Assurance (QA)
- Database Administration
- Cybersecurity
- Cloud Computing
- Data Analytics and Business Intelligence
- Project Management
- Enterprise Resource Planning (ERP)
- IT Consulting and Strategy
- UI/UX Design

STAFFING SERVICES



In 2023 and 2024, PeopleToGo was named a **Top 100 Staffing Company** by the World Staffing Summit, reflecting our positive customer and candidate experiences through our Connected Recruiting Strategy.



CONTRACT

full-time contracts ranging from weeks to multiple years.



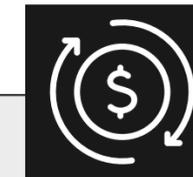
DIRECT HIRE (PERM)

A one-time fixed placement fee charged after a hired resource starts work.



CONTRACT-TO-PERMANENT

The "try-and-buy" starts on contract to determine fit, with a direct hire option for a conversion fee or no fee based on duration.



PAYROLLING

Streamline payroll, ensure compliance, provide expertise, and free up resources for businesses to focus on core operations.

CORE TECHNOLOGY SERVICES



PeopleToGo provides onsite services seven days/week under its field services division, *DispatchUs Inc.*

- INSTALLATION** deploying new hardware or software.
- MOVES** relocating hardware from one spot to another in the same building.
- ADDS** installing new components & peripherals like memory or an external drive.
- CHANGES** modifying settings and functionality or removing components or peripherals.
- DISPOSAL** disposing of hardware in a responsible & environmental fashion (e-cycle).

CORE TECHNOLOGY SERVICES



BREAK-FIX

Troubleshooting and resolving hardware issues, often governed by a service level agreement (SLA).



DESKSIDE SUPPORT

Help troubleshoot and remediate desktop hardware, software, or networking problems.



PREVENTATIVE MAINTENANCE

Perform diagnostic tests and clean hardware regularly to ensure optimal performance.



SMART HANDS

Perform IT service under the direction of a remote technology resource.



ASSET INVENTORY

Collect hardware and software asset details: make/model #s, serial #, software version, etc.



PROJECT MANAGEMENT

Help manage an IT deliverable throughout the project management lifecycle.

ADDITIONAL SERVICES



To enable our customers to provide turnkey services to their clients, PeopleToGo built a partner network of domestic and international Service Providers who complement and augment our capabilities.

Most of these relationships are reciprocal, and preferred pricing models are in place to ensure we can provide competitive wholesale sales rates and help our customers win more business.

STRUCTURED CABLING

Copper Cabling, Fiber Cabling, Network Design & Infrastructure.

WIRELESS SOLUTIONS

RF Surveys (Predictive/Active/Passive), Wi-Fi (Inside/Outside), Point-to-Point, Wireless Infrastructure Consulting and Design Services.

AUDIO VISUAL

Connected Classroom/Boardroom.

ADDITIONAL SERVICES

WIRELESS SERVICES

Installation Services, Maintenance and Support Services, Break Fix Services.

IT ASSET DISPOSITION (ITAD)

Onsite Removal, Product Auditing, Secure Data Erasure.

Third-Party Logistics (3PL)

Inventory Management, Warehousing, Bench Repair, Transport, and Fulfillment.

Office Moves

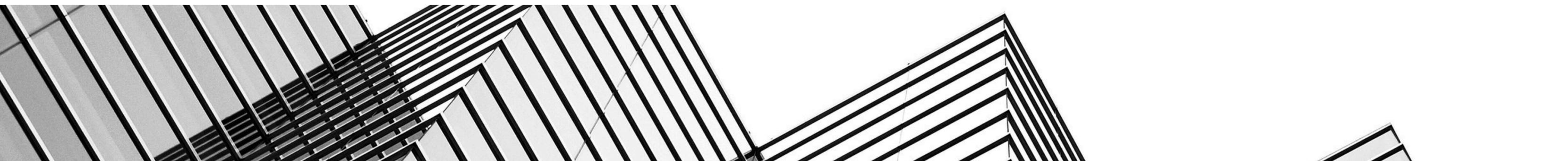
Transporting hardware and furniture between locations and setting it up.



OEM HARDWARE



- Desktops/laptops/tablets & MACs
- Desktop Monitors/Flat Panels
- IP phones
- Printers - networking and multi-function
- Point of Sale & Peripherals
- Self-Check-Out
- Routers/firewalls/switches/access points
- Uninterrupted Power Supply
- Servers
- Kiosks
- Lottery/Gambling machines & terminals
- Currency counters & recyclers
- Automated floor cleaners
- Photostations
- Security cameras
- Connected classroom and boardroom
- Cash machines & currency counters
- Safes
- AI Self-Cleaning machines
- Blood pressure machines





OEMs

Some of the original equipment manufacturers hardware we service:

- Avidbots
- Canon
- Cisco
- Dell
- Diebold
- Eaton
- EMC
- Epson
- Ergoton
- Fortinet
- Fujitsu
- Fujifilm
- Honeywell
- HP
- HPE
- Ingenico
- Juniper
- Lenovo
- L Squared
- Lexmark
- Meraki
- Microhard
- Microsoft
- NCR
- Roku
- Samsung
- Sony
- TCL
- Toshiba
- Tripplite
- Verifone
- Visio
- Weightronics
- Xerox



SLAs

For services not scheduled in advance, DispatchUs provides the following SLAs:

Same Business Day (SBD): 2, 4, 6, or 8 hour response

Next Business Day (NBD)

2 Business Days (2BD)

Best Effort - for distant remote sites

BILLING MODELS

DispatchUs has flexible pricing models to accommodate our customers and their clients.

TIME & MATERIAL (T&M)

The hourly rate can include (blended) or exclude travel and be by site or zone.

FIXED RATE

Can include or exclude travel:

- Asset/Sku/Unit
- Project/Site
- Province/State
- Service Call

BANK OF HOURS (BOH)

Invoice a specific amount upfront and the customer draws from it as required and receives a monthly reconciliation report showing consumption and the remaining amount on the BoH.

MONTHLY MAINTENANCE CHARGE

Charge per asset per month billed at the beginning of each month.



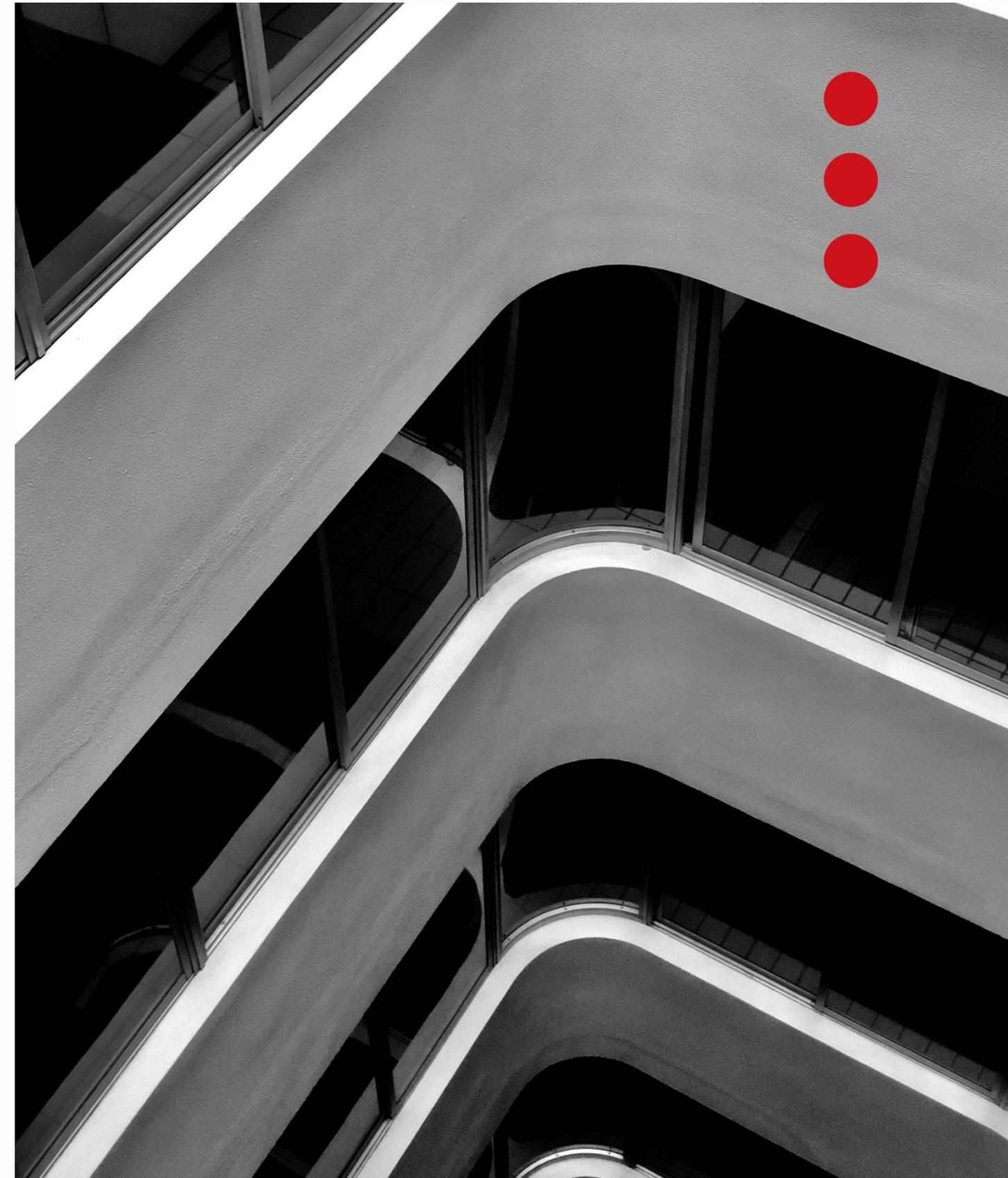
DISPATCH PROCESS & SYSTEM

DispatchUs has a secure web-based IT Services Management System (ITSM) where customers or their clients can open service requests at no additional cost. Our ITSM:

- Pre-populated with site listing, service scope, and bill rates for quick service requests.
- Sends email notifications at various service request stages.
- Integrates with other ITSMs to handle large transaction volumes.
- Includes free training and support.

NOTABLE SERVICE DEALS

We empower our customers to deliver exceptional services to leading enterprise companies.





6000 SITES



463 SITES



1100 SITES



38000 ASSETS



400 SITES



250 SITES



258 SITES



1800 SITES



282 SITES

150 SITES
GLOBALLY

486 SITES

1684 ASSETS



800 ASSETS

1400 SITES

137 SITES

120 SITES

People *ToGo*[™]

THANK
YOU



GET IN
TOUCH



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